**Partnership & Relationship Manager**

**Full Time (35 hours p/week)**

**Salary £29,642 - £35,351 p/a**

**Location: Wales (agile platform)**

St John Ambulance Cymru

We’ve supported people and communities across Wales since 1880. We existed before the NHS in Wales and provided the earliest medical support to those who were sick or injured.

We continue performing a major role in strengthening community resilience and ensuring people are trained in first aid so they can be the difference between a life lost and a life saved with a blend of Employees and Volunteers.

As a charity, we partner with the Welsh Ambulance Service NHS Trust and NHS Health Boards, providing ambulance support services in addition to delivering our Falls Response Service, helping people who’ve fallen at home, back to their feet.

We maintain our reputation as being the leading organisation to deliver first aid training to both commercial businesses and local-based communities including schools throughout Wales.

We’re undergoing an extensive and exciting programme of modernisation, forward thinking, encompassing a review of our existing services, financial and workforce models and we’re developing a rejuvenated culture aligned to our core vision and values to improve our overall people experience.

The opportunity

As an experienced fundraiser and confident communicator, the Partnership & Relationship Manager will be directly responsible for developing the corporate and high value donor portfolio and increasing larger donations from the community, at St John Ambulance Cymru.

The postholder will take a lead role in approaches to companies, high value individuals and groups.

How to apply

We’d love to hear from you!

Please visit our website, [www.sjacymru.org.uk](http://www.sjacymru.org.uk) , download the application form and send it to

[recruitment@sjacymru.org.uk](mailto:recruitment@sjacymru.org.uk) along with your CV and covering letter by Sunday 14th January 2024**.** We may need to close this vacancy early depending on numbers of applicants.

For an informal chat about this role, you can contact Nichola Couceiro, Head of Fundraising, Communications and Engagement at [Nichola.couceiro@sjacymru,org.uk](mailto:Nichola.couceiro@sjacymru,org.uk)